The Economic Benefits of Australian Theological Education

Paul Oslington

Professor of Economics and Theology Alphacrucis College

May 2020

This study was supported and sponsored by the Council of Deans of Theology, Australian Research Theology Foundation, Australian and New Zealand Association of Theological Schools, Alphacrucis College, University of Divinity, Citipointe Ministry College and BBI – The Australian Institute of Theological Education.

Table of Contents

EXECUTIVE SUMMARY	3
CHAPTER 1 – ABOUT THE PROJECT	4
CHAPTER 2 - MAP OF RELIGION AND THEOLOGY HIGHER EDUCATION IN AUSTRAL	IA 5
History	
Teaching	5
Research	6
Staff numbers	6
Financial Health	7
CHAPTER 3 - PREVIOUS RESEARCH	9
CHAPTER 4 - APPROACH OF THIS STUDY	12
CHAPTER 5 - DATA SOURCES	17
CHAPTER 6 - MEASURING BENEFITS AND COSTS	18
Private Benefits to Graduates	18
Government Benefits	20
Wider Social Benefits	20
CHAPTER 7 – RESULTS FOR VALUE OF RELIGION AND THEOLOGY HIGHER EDUCAT	ION
CHAPTER 8 - COMPARISON TO ALL-SUBJECT RESULTS	
CHAPTER 9 – CHECKS AND SENSITIVITY ANALYSIS	
CHAPTER 10 - SCENARIOS	28
Abolition of 25% FEE HELP surcharge for private higher education students,	28
Removal of HECS and FEE-HELP for theology students	29
Extending access to CSPs for all theology undergraduates	30
Extending access to RTP to all theology postgraduate research students	30
CHAPTER 11 - CONCLUSIONS	
REFERENCES	
APPENDIX: MS Excel Spreadsheet Portrait of the Sector	37
APPENDIX: MS Excel Spreadsheet Model and Calculations	37

EXECUTIVE SUMMARY

Religious and theological education is an important, though often neglected part of Australia's higher education system. There are 24 universities and colleges (or 58 if we count colleges within theological consortia) teaching the equivalent of 6200 fulltime students from undergraduate to PhD levels. Research output is significant.

Theological education contributes to the government budget through additional taxation revenue from graduate earnings, for a much smaller government contribution than any other area of study. This net contribution is estimated at \$37 million, representing a 7.2% rate of return on government contributions. The economic benefits to Australia of theological education are much larger through additional income for graduates, giving, volunteering, better health, and lower crime. These benefits accrue through the well-documented direct spillovers from graduates and through theology graduates generating further spillover benefits in the churches they lead. The total of these net benefits is estimated to be \$300 million, representing a rate of return to society on its investment of 12.7%.

Besides estimating the value of religious and theological education it is important to understand that this value can change if policy changes:

- Abolishing the 25% loan surcharge currently levied on students at private colleges would increase net benefits to society by \$11 million to \$311 million, and the corresponding rate of return to society by 0.8% to 13.5%. About half these additional benefits would accrue to theology graduates from the loan repayment savings, and about half are additional spillover benefits to others in society. Abolishing the loan surcharge would be approximately revenue neutral for the government as the lost surcharge revenue would be compensated by Commonwealth Supported Places (CSP) savings as students move out of public universities to private providers, and tax revenue rises with more theology graduates.
- Removing eligibility for FEE-HELP loans from theology students is projected to reduce student numbers by 20%, which would reduce net benefits of theology graduates by 9.3 million, damage the budget balance by 10.3 million mostly due to lost taxation revenue, and reduce spillover benefits, with a net cost to society of \$60 million. Such a policy change would be a costly ideological indulgence for the government and wider society.
- Extending CSP eligibility to all theology undergraduates is projected to reallocate students from public universities to private providers with a net increase in theology enrolments of about 10%. Students would gain \$6.5 million; government expenditure would rise by \$19 million and society would gain slightly overall.
- Extending access to Research Training Program (RTP) places for all theology postgraduate research students would level the playing field between public universities and private providers accredited to offer PhD students. Students are projected to move to private providers with no net increase in PhD enrolments.

These results are based on an economic model of theological education including graduate earnings, taxation, fees repaid through student loans, loan default, direct spillover benefits from graduates, and indirect spillover benefits generated by churches that theology graduates lead. The model is calibrated with QILT, Department of Education and ATO data, with conservative parameter estimates.

The scope of the project is limited and data imperfect, and further research is needed on issues such as demand responses to price changes, the degree of substitutability between theological and other degrees, the effect of student loans on demand, social capital and other spillover benefits of religion (including religious schools and social service NFPs in Australia), and the functioning of religious labour and product markets.

CHAPTER 1 – ABOUT THE PROJECT

Economics is the language of public policy in Australia, and theological educators need fluency in this language in their dealings with governments (over accreditation, student funding, research funding, grant applications etc). At the moment we are not well placed to do this, and this project gathers evidence for the value of theological education and research and translates it into economic language and dollar values.

This of course does not mean that theological education has been or should be driven by economic imperatives. Staff and students are motivated by pursuit of truth, the pleasure of teaching and learning, ministry to the faithful, blessing the wider community, among other things. Theological education is not the only activity pursued for other reasons that generates large economic benefits.

The project has been conducted by the author of this report Professor Paul Oslington. A reference group has overseen the project, with members Dr David Perry (Chair), Dr Mark Harding, Professor Neil Ormerod, Professor Peter Sherlock, Professor Andrew Dutney, and Nick Jensen. Comments and advice from Dr Brendan Long, A/Prof Philip Lee, and Adrian McComb have also been helpful.

It has been funded by a grant from the Australian Research Theology Foundation, with matching funds of from the Council of Deans of Theology, the Australian and New Zealand Association of Theological Schools, University of Divinity, Christian Heritage College, Australian Catholic University, and BBI-TAITE.

I appreciate the detailed QILT data on religion and theology supplied by the Social Research Centre, data on student numbers supplied by the Commonwealth Department of Education, and data on religious leaders supplied by the Australian Taxation Office. All other data used in the project is publicly available.

The scope of the project is limited, with particular limitations being:

- Data There has not been a great deal attention within the theology sector to collecting data on theological education, aside from the pioneering work of Charles Sherlock (2009). Publicly available data is limited on private institutions where most theological education occurs. Data sources and their limitations are discussed more fully in the next section.
- Focus on education, excluding research Valuing theological research is difficult methodologically and data extremely limited, and outside the scope of the present project. Case studies may be more powerful in communicating the benefits of theological research.
- Focus on domestic students who we have better data on and make up the majority of Australian theological students.
- Focus on religion and theology degrees from Bachelor to PhD, excluding VET studies in theology.

Possible extensions are discussed in the concluding section.

CHAPTER 2 - MAP OF RELIGION AND THEOLOGY HIGHER EDUCATION IN AUSTRALIA

History

Theological education in Australia has mostly been conducted in colleges set up by Christian denominations to train their clergy. Many of Australia's older universities excluded theology, and consciously separated from the churches.

In recent years higher education in religion and theology has changed dramatically, including:

- Theological education increasingly being regulated by Governments, with institutions and degrees now accredited with TEQSA. Funding has not followed regulation, with some exceptions.
- The growth of research and research training within the sector. Many institutions now offer PhDs.
- Many students studying theology, especially at postgraduate level, with no intention of seeking ordination.
- A small but increasing number of international students coming to Australian institutions to study theology.
- Foundation of two Catholic Universities, ACU and Notre Dame Australia.
- Growth of Christian institutions which teach business, education, counselling and other subjects alongside theology. Examples are Avondale, Alphacrucis, Tabor, and Christian Heritage College.
- Some universities offering religious studies degrees, with no connection to churches or confessional commitments. This offering has declined over the last 15 years however with some universities dropping degrees and rolling religious studies subjects into other departments.
- Some newer universities adopting theological colleges into their Arts Faculties, and through this obtaining government funding for theological education.

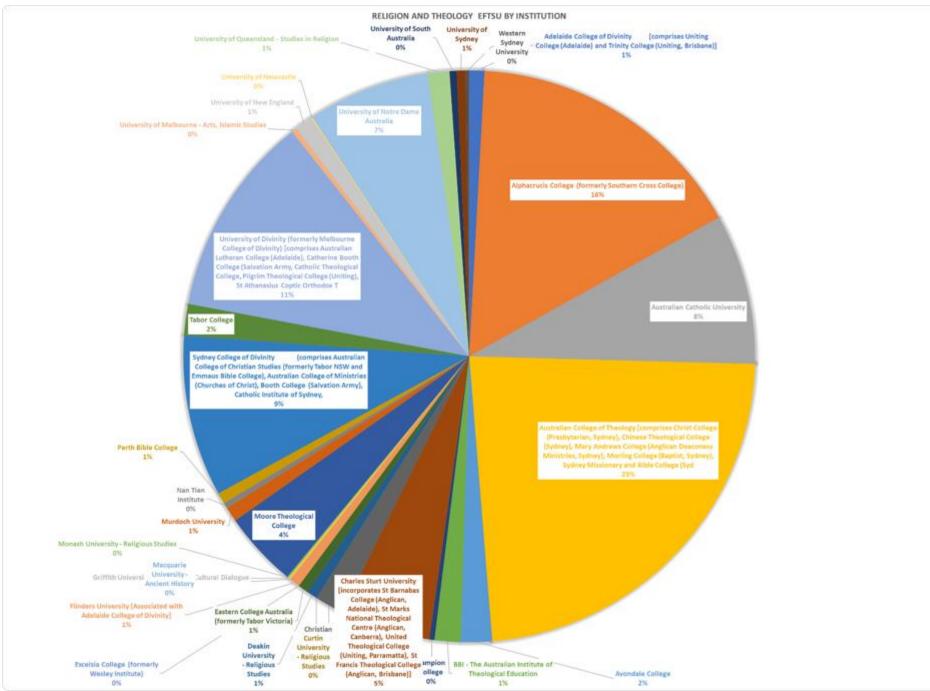
There is further discussion and references to fuller histories of the sector in Oslington, Jensen and Ryan (2019), and Oslington (2014). Sherlock (2009) based on a project initiated by the Council of Deans of Theology and partially funded by the government, is a landmark portrait of the sector, including history and much data on teaching and research. Harding (2018) discusses the current situation of theological education.

Teaching

The table and chart below (with more details in the spreadsheet appended to this report) set outs out student numbers for each institution teaching religion or theology in Australia. Numbers are EFTSU, divided into undergraduate, postgraduate coursework, and research degrees, for domestic and overseas students. It is a highly fragmented sector. Total EFTSU by institution are given in the chart below:

Research

Research is outside the scope of the present economic valuation project, but data on ARC funded research and benchmarking of research output in religion and theology may be found in Oslington, Jensen and Ryan (2019). A project on higher degree research on the sector outlined in Cox (2017) will be an important addition to our knowledge of the sector when completed.

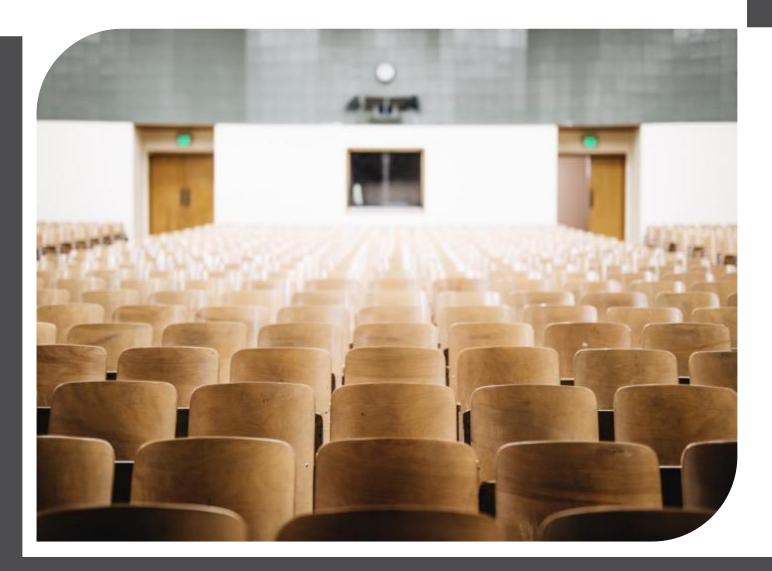


Staff numbers

Academic staff numbers, excluding sessionals, by institution are given in the table below, though in many cases they are very imprecise estimates from institutional websites. If the numbers are at all reliable there would seem to be large variations in staff/student ratios across the sector, reflecting the generosity of funding of different institutions, and accreditation demands (which affects the research/teaching/admin loads of staff, and requirements for staff rather than sessionals)

Financial Health

In the table below I have collated financial data for non-university institutions teaching religion and theology. These are for 2018 and there are often large fluctuations in financial results from year to year. The sector is financially marginal, with many institutions posting losses and others posting small profits. A few institutions have substantial assets, mostly real estate, to fall back on but it is likely that financial issues will drive mergers and the exit of many institutions in the years to come. Some colleges receive financial support from the churches they are affiliated with, but with mainstream churches static or shrinking, and cash flow tight this support is likely to decline in the future. Future directions in government funding are unclear.



		Port	rait of Hig	gher Education in	Religion a	and Theol	ogy in Au	stralia (AS	CED code	91703)								
Institution	Website	Year Founded	Туре		Location	Net Assets (\$000)	Gross Revenue (\$000)	Net Profit/Loss (\$000)	Religion and Theology Academic Staff FTE (excluding sessional)	Religion and Theology Undergrad EFTSU	Religion and Theology Postgraduate Coursework EFTSU DOMESTIC	Religion and Theology Research Degree EFTSU DOMESTIC	Proportion of Domestic Research Degree EFTSU	Religion and Theology Undergrad EFTSU OVERSEAS	Religion and Theology Postgraduate Coursework EFTSU OVERSEAS	Religion and Theology Research Degree EFTSU OVERSEAS	Total	Proportion of Sector EFTSU
Adelaide College of Divinity [comprises Uniting College (Adelaide) and Trinity College (Uniting, Brisbane)]	www.acd.edu.au	1979	тс	Ecumenical Consortium	Adelaide, Brisbane	176	1,508	46	10	41	o	o	o	11	o	1	53	1%
Alphacrucis College (formerly Southern Cross College)	www.ac.edu.au	1948	ACHEA	Pentecostal ACC	Parramatta, Melbourne, Brisbane, Perth, Adelaide, Hobart, Auckland.	29,071	20,876	-1228	25	678	82	1	0%	191	42	o	994	16%
Australian Catholic University	www.acu.edu.au	1991	UT	Catholic	Sydney, Melbourne, Brisbane, Canberra, Ballarat				37	277	192	42	18%	6	4	5	526	8%
Australian College of Theology (comprises Christ College (Fresbyterian, Sydney), Chinese Theological College (Sydney), Mary Andrews College (Anglican Deaconess Ministries, Sydney), Moring College (Baptist, Sydney), Sydney Missionary and Bible College (Sydney), Sydney Musork College (Sydney) Anglican), Laidlaw College Auckland, Brisbane School of Theology, Malyon College (Baptist, Brisbane), Queensland Theological College, Bible College of South Australia, Melbourne School of Theology, Presbyterian Theological College (Melbourne), Reformed Theological College (Melbourne), College (Anglican, Melbourne), Trinity Theological College (Anglican, Perth), Vose Seminary (Baptist, Perth)	www.actheology.edu.au	1891	тс	Consortium with Anglican roots	Sydney, Melbourne, Brisbane, Perth, Auckland	4,822	5,595	508	50	694	629	35	15%	36	42	5	1441	23%
Avondale College	www.avondale.edu.au	1890	ACHEA	Seventh Day Adventist	Central Coast, NSW	10,398	28,685	-620	9	87	16	0	0%	5	1	0	109	2%
BBI - The Australian Institute of Theological Education Campion College	www.bbi.catholic.edu.au/ www.campion.edu.au/	1969 2006	TC TC	Catholic Catholic	Sydney Sydney	295 9,227	3,095 678	-471 409	5 10	91 18	0	0	0%	0	0	0	91 18	1% 0%
Charles Sturt University [incorporates St Barnabas College (Anglican, Adelaide), St Marks National Theological Centre (Anglican, Canberra), United Theological College (Uniting, Parramatta), St Francis Theological College (Anglican, Brisbane)]	<u>arts-</u> ed.csu.edu.au/schools/theol ogy/home	1989	UT		Canberra, Parramatta, Brisbane, Adelaide				15	176	95	33	14%	7	4	2	317	5%
Christian Heritage College Curtin University - Religious Studies	www.chc.edu.au	1986 1966	ACHEA UR	Citipointe Church	Brisbane Perth	2,445	7,109	123	8	76 0	13 0	0	0% 0%	11 0	0	0	100 0	2% 0%
	www.deakin.edu.au	1974	UR		Geelong				2	33	0	0	0%	4	0	0	37	1%
Deakin University - Religious Studies Eastern College Australia (formerly Tabor Victoria)	www.eastern.edu.au	1988	ACHEA	Evangelical Christian	Melbourne	806	2,168	71	6	12	16	0	0%	0	9	o	37	1%
Excelsia College (formerly Wesley Institute)	excelsia.edu.au	1989	ACHEA	Wesleyan Methodist	North Ryde, NSW	2,378	7,735	-1,763	2	0	0	0	0%	0	0	о	0	0%
Flinders University [Associated with Adelaide College of Divinity]	vw.flinders.edu.au/ehl/theolo	1965	UT	Wesleyan Methodist	Adelaide				2	13	11	13	6%	0	0	0	37	1%
Griffith University - Interfaith & Cultural Dialogue	nmunity/centre-interfaith-cul	1971	UR		Brisbane and Gold Coast				1	o	o	1	0%	o	0	o	1	0%
John Paul II Institute for Marriage and Family (now closed)	www.jp2institute.org	2001	тс	Catholic	Melbourne				2	0	4	0	0%	0	2	0	6	0%
Macquarie University - Ancient History	d-departments/faculty-of-arts	1964	UR		North Ryde, NSW				0	0	0	0	0%	0	0	o	0	0%
Monash University - Religious Studies	www.monash.edu/arts/philo moore.edu.au	1958 1856	UR TC		Melbourne	83,437	11.050	-371	3	3	0 18	3	1% 6%	0	0	0	6 265	0% 4%
Moore Theological College Murdoch University	www.murdoch.edu.au	1976	UT	Sydney Anglican	Sydney Perth	83,437	14,853	-371	21 4	218 36	0	15 0	0%	13 0	0	16	52	1%
Nan Tien Institute	www.nantien.edu.au	1995	тс	Buddhist	Unanderra NSW	-18,025	718	-3885	6	о	10	o	0%	о	10	o	20	0%
Perth Bible College Sydney College of Divinity (comprises Australian College of Christian Studies (formerly Tabor NSW and Emmaus Bible College), Australian College of Ministries (Churches of Christ), Booth College (Salvation Army), Catholic Institute of Sydney, Nazarene Theological College, College of Clinical Pastoral Education, St Andrew's Greek Orthodox Theological College, St Cyril's Coptic Orthodox Theological College)	www.phc.wa.edu.au scd.edu.au	1928 1983	тс	Interdenominational Ch		2,227	8,373	43	45	31	2	9	4%	52	37	1	38 565	1% 9%
Tabor College	tabor.edu.au	1979	ACHEA	Pentecostal Christian Revival Crusade	Adelaide	5,202	7,396	-386	6	63	45	2	1%	0	0	0	110	2%
University of Divinity (formerly Melbourne College of Divinity) [comprises Australian Lutheran College (Adelaide), Catherine Booth College (Salvation Army, Catholic Theological College, Pilgrim Theological College (Uniting), St Athanasius Coptic Orthodox Theological College, Jesuit College of Spirituality (Catholic), Stirling Theological College (Churches of Christ), Trinity College Theological School (Anglican), Whitley College (Baptist), Yarra Theological Union (Catholic)	<u>divinity.edu.au</u>	1910	UD	Ecumenical Consortium	Melbourne	5,720	15,226	408	48	219	321	51	22%	54	52	10	707	11%
University of Melbourne - Arts, Islamic Studies	arts.unimelb.edu.au	1853 1954	UR		Melbourne Armidale,				4	16 51	0	0	0%	3	0	0	19 63	0%
University of New England	www.une.edu.au/study/study pols/faculty-of-education-and	1954	UR		NSW Newcastle,				2	0	0	2	1%	0	0	2	63	1%
University of Newcastle	www.notredame.edu.au	1989	UT		NSW Fremantle,				20	348	70	2	1%	7	1	0	428	7%
University of Notre Dame Australia University of Queensland - Studies in Religion	www.notredame.edu.au hpi.uq.edu.au/studies-in-relig	1989	UR	Catholic	Sydney. Brisbane				20	348	0	9	1%	3	0	1	428	1%
University of South Australia University of Sydney	www.unisa.edu.au/ sydney.edu.au/arts/schools/s	1991 1854	UR UR		Adelaide Sydney				2	9 31	16 0	0 17	0% 7%	0	0	0	25 32	0% 1%
Western Sydney University	sydney.edu.au/religion and	1988	UR		Parramatta	100 :	8		4	11	0	0	0%	0	0	0	11	0%
Total	1		l		l	138,179	124,015	- 7,116	363	3613	1712	235	100%	408	206	45	6188	100%

 ${f T}$ here are several strands of existing research which we can draw on. These include:

- Research on the benefits to Australia of higher education. Daly et als (2015) is the published version of earlier government commissioned research on rates of return to higher education. Chapman and Lounkaew (2015) estimate benefits for Australia following the methods of US work by McMahon (2006, 2017). Andrew Norton's (2012) research at the Grattan Institute is more sceptical of there being substantial benefits beyond the private benefits of higher earnings. The theoretical and empirical background to these studies is the literature on rates of return to education (for instance Heckman et als 2006, and for Australia, Leigh 2008).
- Studies of the contribution of universities to the economy sponsored by universities and government. There has been a spate of these studies in recent years as public funding of universities has declined and university peak bodies have sought to make their case for funding.

Universities Australia commissioned Cadence Economics (now merged with EY) (2016) who used a computable general equilibrium model to estimate the benefits from university graduates to the wider economy and workers without a degree. They found very large simulated impacts of graduates on employment and wages, to the extent that Australian GDP rises by approximately \$125,000 per graduate and government revenue by approximately \$5 billion for a single year. However, results from such CGE models must be treated with caution for the reasons outlined in Denniss (2012) and Oslington (2016).

Perhaps to get a clearer picture of benefits the Commonwealth Department of Education commissioned several studies. One was Deloitte Access Economics (2016) which estimated reasonable costs of delivery for different institutions and subjects, using cost data supplied by the institutions. Deloitte Access Economics (2017a) was comprehensive study of the benefits of higher education using earnings data from HILDA, regressions to separate the contribution of unmeasured student ability from the contribution of the degree to earnings, and then the results fed into a computable general equilibrium model to estimate economy wide impacts. Public benefits were taken to be the economy wide impacts less the private benefits. They found substantial benefits to Australia from higher education, split roughly equally between private and public. Benefits would be even greater had they included in the calculations the various non-market benefits they listed.

A more modest study conducted by Deloitte Access Economics in conjunction with the Faculty of Arts at Macquarie University is summarised in O'Mahony et als (2019). They estimated wage premia for humanities graduates compared to school leavers, and compared employment rates, using HILDA data. Unsurprisingly humanities graduates do better in the labour market than school leavers, but not as well as other graduates. They expect humanities

graduates to do better in the future as they tend to be employed in growing industries and possess skills such as communication, problem solving and critical thinking that will be in demand. Their case for the value of the humanities largely rests on public benefits – that the humanities promote trust, volunteerism, political engagement and tolerance.

A report by London Economics (2018) commissioned by the G08 universities attempted to estimate the contribution of university research to the Australian economy but had serious methodological flaws (Oslington 2018).

Private higher education peak bodies such as IHEA and ACHEA have so far not sponsored or produced similar studies.

In the US the Council for Christian Colleges and Universities (CCCU) commissioned Econsult Solutions to estimate the economic impact of their 142 colleges on the US economy (CCCU 2018). It was somewhat of an inspiration for the present project, though methods are very different. The CCCU study measures the gross rather than net economic impact of the colleges and comes up with some very large numbers – such as a US\$60 billion annual economic impact, US\$9.7 billion annual tax revenue and 340,000 jobs created. This study is subject to many of the problems with economic impact studies discussed by Siegfried et als (2007).

- Research on the value of religious schooling. This has analogies to the current project on higher education, but Australian studies remain in the planning stage (Dalziel 2016, Hastie 2016). An overseas model is Beth Green's work with Cardus on schooling in Canada. (for instance Cardus 2018a, 2018b, 2018c)
- Research on the contributions of not-for-profit organisations to the Australian economy. This is relevant because theological colleges are NFPs and generate spillover benefits (Lyons 2001, Productivity Commission 2010).
- Research on the economic value of religion. There is growing literature on the economics of religious behaviour and religious markets (Iannaccone, 1998, Iyer 2008), but little done in Australia.

For some years a group has been working on a project to estimate the fiscal contribution of religion in Australia (see Deloitte Access Economics 2013, Hughes 2015 2018b, Oslington 2015, Powell et als 2015). This is now under the auspices of SEIROS, an organisation comprising representatives from Catholic, Anglican, Seventh-day Adventist, Latter-day Saint, Salvation Army, Evangelical, Bahai, Sikh, Buddhist, Muslim and Jewish faith traditions. SEIROS sponsored a survey conducted by Philip Hughes in 2016 and problematic report based on the survey results by Deloitte Access Economics 2018. SEIROS have recently received funding from the Commonwealth Government and will be conducting further work on the contributions of religion to Australia.

Their work draws on US studies of the economic contribution of congregations to the local economy (Cnaan 2009, Cnaan et als 2013, Cnaan 2017, Cnaan and An 2018). The most recent of these studies considering 90 congregations across Chicago, Philadelphia and Fort Worth estimated the average contribution of congregations to their local economies at approximately US\$2.5 million. It must be remembered that this is a gross impact estimate, subject to the same methodological concerns as the CCCU study discussed above of the impact of Christian colleges to the economy.

The sociologist Rodney Stark has made a comprehensive but methodologically simplistic attempt to estimate the economic benefits of religion to the US. Stark (2012) identifies benefits of US\$2.6 trillion a year comprising:

- Reduced crime of US\$2.1 trillion, based on 91% lower probability of religious people being picked up by police, applied to costs of crime to victims.
- Savings on public schooling costs of US\$630 million
- Savings on mental health US\$216 billion, based on higher scores of religious people in National Institute of Mental Health psychic inadequacy scale.
- Savings physical health of US\$115 billion, based on 7% higher life expectancy for religious people, extrapolated to medical costs.
- Charitable contributions US\$31 billion, based on additional 23% contributions with religion.
- Volunteering US\$47.3 billion, based on additional 28% hours with religion.
- Savings in unemployment benefits US\$27 billion, based 27% lower unemployment rate for religious people.
- Welfare savings US\$123 billion, based on 19% saving in costs with religion.



CHAPTER 4 - APPROACH OF THIS STUDY

 \mathbf{T} his study will estimate the net benefits of Australian religion and theology graduates, using standard benefit-cost analysis techniques from economics. These techniques are described in Layard and Glaister (1994), Abelson (2013) and Boardman et als (2018). Current Australian practise is discussed by Ergas (2009) and Dobes et als (2016).

Benefit-cost analysis is a technique of contemporary mainstream economics, and as such makes a number of philosophically and theologically contentious assumptions, including

- Consequentialism. Actions are to be evaluated according to their consequences.
- Individualism. The individual is the appropriate unit of analysis, and groups such as universities or society are no more or less than the sum of the individuals who make them up.
- Preference satisfaction view of welfare. The welfare of individuals is the extent to which their preferences are satisfied. No restrictions are placed on preferences other than minimal consistency requirements.
- Preferences of the economist or anyone other than relevant individual actor must be kept out of the analysis. Other moral considerations such as rules, virtues, and the good are irrelevant.
- Rational choice. When we combine this account of individual preferences with a view of the individual as a maximiser, and add income and time constraints, then the distinctive benefit-cost analysis measure of value as willingness to pay emerges.

This is not the place for an extended discussion of the relationship between economics and moral philosophy or theology (see for instance Oslington 2014), nor of the way these assumptions play out in benefit-cost analysis (see for instance Hansson 2007).

There are however some particular issues for this project that warrant discussion.

Counterfactual.

A clear and consistently applied counterfactual is essential for coherent measurement of net benefits. Here the counterfactual will be the non-existence of religious and theological higher education. Think of the estimate of the value as compared to the situation where a selective virus has wiped out all Australian theological educators and students overnight. After the main valuation using this counterfactual, I will then investigate various policy change scenarios.

Basis of valuation.

Net benefits to students, government (representing taxpayers) and society as a whole will be measured by willingness to pay in dollars. This approach is to be contrasted with measuring gross economic activity generated (as in the CCCU or Cnaan studies discussed above) or government fiscal impact as in the published SEIROS studies to date). Values are Net Present Values at time of graduation using an appropriate discount rate.

Religion and Theology as a Field of Education.

For the purposes of this study it will be ASCED code 91703 "Religious Studies" which is applied at the degree level. This excludes the large religious education programs at Australian Catholic University, teaching of core curriculum subjects at Notre Dame and Australian Catholic University, and Christian worldview within other degree programs at Alphacrucis.

Differences between theology and other areas of study.

Some particular features of religion and theology compared to other areas of study are:

- The majority of theological education occurs in private colleges, rather than public universities.
- Government support for theological education is low.
- Low substitutability between theology and other areas of study, particularly at undergraduate level.
- Flatter earnings profiles than for other areas of study.
- Theological education and research do not have as easily measurable economic outcomes (cf patents for scientific research) as other areas of study. There are examples of Australian innovation and growth in religious markets (e.g. the growth of Hillsong and C3 movements) which have links to theological education. Another good example is the world leading empirical research on religious life by NCLS.

Theological Education and the Churches.

Australian theological education has for most of its history been focused on preparing men and women for ministry in churches, and most denominations have set up and funded their own colleges. As noted above these have been outside the public university system.

The relationship between theological education and the churches is closer than for other professional fields such as law or medicine where the professions merely accredit, and employers seldom sponsor undergraduate training let alone set up colleges for training their future workforce.

For this reason, the economic benefits generated by churches will be linked to the theological graduates needed to produce these benefits, and attributed to theological education that produced the graduates. These indirect spillover benefits include religious giving and volunteering, religious effects on health, and crime. They are additional to and distinct from the direct spillover benefits generated by all graduates that have been included in some previous studies of the benefits of higher education. Both types of spillovers will be discussed in more detail in a following section.

Treatment of Health, Longevity, and Happiness Benefits.

It is well established empirically (for instance Haveman and Wolfe 2001, McMahon 2006 2009) that graduates have better health outcomes and live longer than the general population. This is both a private nonmonetary benefit to the graduate, and also a direct spillover benefit to society through lower public health expenditures. These could be large, with Haveman and Wolfe suggesting the private nonmonetary benefits of a degree are at least as great as the monetary benefits. McMahon emphasis the nonmonetary benefits because he believes potential students, especially those from disadvantaged backgrounds are less well informed about them than the monetary benefits and this leads to substantial market failure.

Graduates also tend to be happier than the general population, controlling for income and other differences (for instance Layard 2005).

It may well be that these health and happiness effects are stronger for theology graduates than other graduates. However we do not have reliable estimates of the dollar equivalents (known in the literature as compensating differentials) of these health and happiness effects for graduates, and this plus a desire to be conservative in estimating benefits from theological education means I will exclude them from the private benefit calculations. Benefits to society from lower health costs for all graduates will be captured in the direct spillover benefits parameter to be discussed in more detail in a following section.

As discussed above I will be attributing some of the benefits generated by churches to the education which equips graduates to lead churches. We have good data on the health benefits of religion for society and these will be included among the indirect spillover effects to be discussed in a following section. Research

on religion and happiness (Easterlin 2005, Spencer et als 2016, Graham et al 2014) suggests very strong positive effects, controlling for other differences between religious attenders and the general population. However, it is difficult to translate these into dollars, and so happiness effects of religion will not be included among the indirect spillover benefits. As well as being conservative in estimating benefits I am also wary of double counting benefits from happiness and the indirect spillover benefits from religion I am including; giving, volunteering, better health and lower crime.

Treatment of Social Capital Benefits

Robert Putnam defines social capital as "those features of social organisation, such as trust, norms and networks that can improve the efficiency of society by facilitating co-ordinated actions." (1993 p167 quoted in Powell et als 2015 p7). A distinction is often made between bonding social capital which is about strength of relationships within the group and bridging social capital which is about the extent and strength of relationships between the group and other groups.

Research on social capital (Dasgupta 2005, Ashcroft et als 2016, Putnam 2000, Putnam and Campbell 2010) and Australian studies (ABS 2004, Leigh 2010, Hughes 2008, Hughes et als 2007, Leonard and Bellamy 2010) have increased our understanding of how social capital is generated and its effects. For the purposes of this project the strong association between religion and social capital is important. Putnam (2000, 2003) famously estimated that about half of social capital in the US is generated in religious contexts. The strong association has led some researchers to develop a concept of spiritual capital (Fogel 1999, Malloch 2014, Hughes 2008).

Another relevant finding is that graduates and communities with many graduates have higher levels of social capital than the general population. The study discussed above by O'Mahony et als (2019) presents Australian evidence that humanities graduates have greater trust and tend to volunteer more than other graduates.

The approach taken to social capital in this study is to include it among the direct spillover benefits for all graduates. The strong association between religion and social capital suggests it should also be included among the indirect spillover benefits of theological education, but the difficulty of translating the well-documented positive effects of religion on social capital into dollar amounts, plus the desire to be conservative and avoid double counting means it will not be valued alongside the other indirect spillover benefits: giving, volunteering, better health and lower crime.

Treatment of Human Capital vs Screening Effects of Education.

There are two main competing theories of the benefits of education. The first, human capital theory, views education as an investment in skills which individuals make then reap the income and other rewards over their working life. Individuals will invest in education if the rate of return, which depends on costs, earnings forgone, and future earnings expected from the degree is sufficiently high. Note that individuals will invest in education that provides general skills that rather than firm specific skills because the latter have no value outside the firm the worker is employed in and thus no benefit to the individual in the labour market. Training in firm specific skills will typically be financed by the firm.

The alternative screening theory sees the value of education in providing employers with information about students otherwise unobservable abilities, rather than by providing skills. Students invest in education to demonstrate ability rather than to learn anything that will be useful to employers. In the literature on estimating educational rates of return this screening theory is sometimes accommodated by adjusting rates of return for ability bias. It is called ability bias because graduates are assumed to have higher innate ability than the general population, and so some of their additional earnings cannot be attributed to the degree.

I will follow the standard approach in the literature of subtracting an allowance for screening effects or ability bias when estimating the private benefits of theological higher education.

Treatment of Earnings Spillover Benefits

Education improves not just the productivity and earnings of graduates, but also the productivity and earnings of those who work with them. Some of the Australian studies (such as Cadence Economics 2016, Deloitte 2017a) used computable general equilibrium models to estimate these earnings spillovers for graduates. A religious sector has not to my knowledge been included in a computable general equilibrium model, nor do we have sufficiently good data on the sector for inclusion to be feasible even if the conceptual difficulties could be resolved. In any case computable general equilibrium modelling of spillovers from religion and theology graduates is well outside the scope of this project. I am reluctant to use the estimates from the existing studies of other graduates because of doubts about their reliability and applicability to religion and theology. This means earnings spillovers cannot be part of the analysis.





CHAPTER 5 - DATA SOURCES

 \mathbf{T} his chapter briefly summarises the data relevant to the economic valuation of theological education, not all of which was eventually used in the project:

Australian Bureau of Statistics (ABS). Among the vast amounts of valuable data, the Australian Census earnings by occupation, and the labour force survey data have been used in the project.

Australian Taxation Office (ATO). The ATO provided data for the project on taxable income and fringe benefits of religious practitioners.

Longitudinal Survey of Australian Youth (LSAY). This was used in recent Productivity Commission report on the demand driven system but has not been used in the current project.

Household Income ad Labour Dynamics (HILDA) – Extremely rich data on employment and earnings in Australia which was used in several recent studies of the benefits of higher education, but not used in the current project.

Dept of Education Higher Education Statistics – Current data on enrolments by field of education and institution was utilised, along with additional data provided which separated out religion from other humanities fields.

Quality Indicators for Learning and Teaching (QILT) Graduate Outcomes Survey (GOS) conducted by the Social Research Centre. In addition to the publicly available data the Social Research Centre provided detailed data on graduate numbers, employment, labour force participation and earnings for the field of education religion.

Norton and Cherastidtham Mapping *Higher Education* - Grattan Institute report on Australian higher education, including calculations of lifetime earnings for different fields. There is insufficient detail to separate out religion and theology, but data on arts was a useful comparison for the current project.

Charles Sherlock *Uncovering Theology* – Valuable book arising from a project initiated by the Council of Deans of Theology with Australian Catholic University as lead institution and supported by an Australian Learning and Teaching Council grant. Historical data on theology enrolments, staff numbers etc was useful for the current project.

NCLS Research– Rich data on churches, including their community involvement, giving, volunteering etc. It is important background but has not been used in this project.

Australian Charities and Not-for-Profit Commission (ACNC) – Financial reports of theological institutions.

Web sites of institutions teaching theology and religious studies

CHAPTER 6 - MEASURING BENEFITS AND COSTS

 \mathbf{T} his chapter explains how the various components of the net benefits of theological education have been calculated.

Figure 1 – Summary of Benefits and Costs of higher education in religion \mathcal{C}^{∞} theology

Total Benefits to Society								
Private Benefits to	Benefits to Government	Wider Social Benefits						
Graduates	Taxes less government	Direct Spillovers	Indirect Spillovers					
Additional earnings less	funding of degrees	from graduates	from theology					
taxes less cost of degree.		 Graduate giving 	graduates working in					
		 Graduate 	churches					
		volunteering	 Religious giving 					
		 Better health 	 Religious 					
		 Lower crime 	volunteering					
		 Social capital 	 Better health 					
		1	 Lower crime 					

Private Benefits to Graduates

Data on the earnings of religion and theology graduates from different types of institutions were obtained from QILT. Earnings for those with undergraduate degrees, postgraduate coursework, and postgraduate research degrees were considered separately. Data were obtained across these degree institutions types for grouped as per the table:

QILT earnings data are for 4 months after graduation and it is important to note that it earnings is median for employed graduates full time, so excluding those employed part-time and casual and the self-employed. I was also able to obtain QILT longitudinal data on

Group	Institutions
Comprehensive universities	Curtin University
teaching religious studies	Griffith University
	Macquarie University
	Monash University
	University of Melbourne
	University of Queensland
	University of Sydney
	University of New England
	University of Newcastle
	Western Sydney University
Comprehensive universities	Australian Catholic University
teaching theology	Charles Sturt University
	Flinders University
	Murdoch University
	University of Notre Dame Australia
University of Divinity	University of Divinity
Comprehensive colleges	Alphacrucis College
teaching theology ACHEA	Avondale College
	Christian Heritage College
	Eastern College Australia
	Tabor College
Theological Colleges	Adelaide College of Divinity
	Australian College of Christian Studies
	Australian College of Theology
	BBI-TAITE
	Moore Theological College
	Perth Bible College
	Sydney College of Divinity

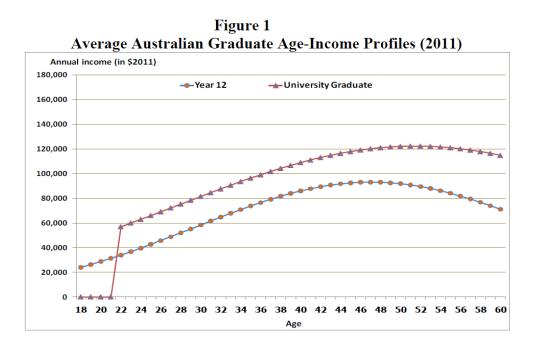
graduate earnings 3 years after graduation as a reasonableness check on the starting salary data. I did not use the data on labour force participation and unemployment rates, implicitly assuming that all graduates are in

the labour force and fully employed. These are broadly similar to participation and unemployment for other graduates, and the general population.

An important difference with theology graduates is that many are paid mostly in fringe benefits because of the FBT exemption for religious practitioners. It is unclear if theology graduates who are paid mostly in fringe benefits include these in earnings in the QILT survey. As a check I obtained ATO data on taxable income and fringe benefits for the occupation group religious leaders and compared to the QILT earnings data for theology graduates. It seems theology graduates are including fringe benefits in their QILT survey earnings.

Another difference is that many theology graduates are older and have prior qualifications and experience which contribute to their post-graduation earnings. A theology graduate who worked in finance or law This is issue with many other fields of study where postgraduate degrees are the norm. It is difficult to separate the contributions of prior qualifications and experience and the theology degree without data on the earnings of theology graduates before they undertook theological study, and so

As well as determining starting salaries, earnings profiles for theology graduates need to be estimated. To illustrate earnings profiles here is a figure from Chapman and Lounkaew (2015) comparing earnings profiles of school leavers and graduates.



The approach I have taken to estimating earnings profiles is to index the graduate salaries to grow at 1% per year for the expected number of years till retirement which is estimated to be 40 years for undergraduate degree holders, 30 years for postgraduate coursework, and 25 years for postgraduate research. These parameters reflect earnings profiles for theology graduates being flatter than for other graduates, and the older age of most theology students, especially postgraduates. The earnings profiles generated with these parameters for theology graduates are similar over the relevant range of years, though flatter than the graduate profile illustrated.

The next issue in determining private benefits for graduates is to estimate what an individual would have earnt if they had not undertaken their degree. I have used ABS data on average fulltime earnings for school leavers as the counterfactual for undergraduates, and average population earnings as the counterfactual for postgraduates.

An ability bias adjustment of 10% is applied to additional earnings.

Then we must subtract tax from the additional earnings attributable to the degree. I have used an average tax rate of 25%, though since many theology graduates are paid tax-free fringe benefits their average tax rate may be lower than other graduates or the population.

The final component of the private benefit for the graduate is the cost of the degree. The student forgoes income while studying, which I have taken to be the average fulltime earnings less estimated income while studying. This income is forgone for the duration of the degree which is taken to be 3 years for undergraduates, 2 years for postgraduate coursework, and 5 years for postgraduate research. I have allowed for income earnt while studying of \$15,000 per year and textbook and other costs of \$2,000 per year.

As well as forgoing income the student pays fees for the degree. Fees are fixed for domestic undergraduates at public universities. Average fees for other degrees at different types of institutions have been estimated from institutions websites. It is assumed that graduates pay these fees through Australia's income contingent loans scheme, with equal instalments over the first ten years after graduation. Fees include the 25% government surcharge for undergraduate students at private providers.

An allowance of 10% is made for default on student loans, which is a benefit to the student and a cost to the government.

All these streams of benefits and costs in future periods are discounted at a rate of 5% per year.

Full details of the calculations are available in the spreadsheet associated with this report. Data limitations are the main constraint, with many parameters for theology graduates having to be estimated from sketchy information for theology graduates or based on data for other types of students with appropriate adjustments. Some other caveats should be mentioned. Benefits and costs for those who do not complete their degree are excluded from the analysis.

Government Benefits

Government benefit from theological higher education is the additional tax revenue flowing from additional graduate earnings, less government contributions though CSPs for undergraduates at public universities and RTP contributions for postgraduate research students. I am assuming CSP changes from changes in numbers of religion and theology students in universities are not compensated for by changes in CSPs elsewhere in the universities.

Wider Social Benefits (a) Direct Spillover Benefits

These are the giving, volunteering, public health, crime reduction, social capital and other benefits that accrue to society from having more graduates. These are estimated to be \$10,000 per graduate based on the work of McMahon (2006, 2009) and Chapman and Lounkaew (2015) who suggest a range of \$6000 to \$10000 per year of higher education. We have no data on theology graduates, and direct spillovers are assumed to be similar to other graduates.

(b) Indirect Spillover Benefits

As discussed in a previous chapter, theology degrees are an input to churches which generate public benefits. For the estimated proportion of theology graduates who enter church ministry there will be indirect spillover benefits.

I am implicitly assuming that the labour market for theology graduates and product market for religion are both supply constrained. In other words, theology graduates generate church attendees. This is probably true for Pentecostals, more doubtful Uniting churches, and the situation for Catholics more complex. Calculations based on Reid (2013) drawing from ABS census data on ministers of religion and numbers of attenders at Christian leads to an estimate of 838 attendees per minister. For comparison Hughes (2016) estimates of clergy numbers plus NCLS estimate of 1.8 million church attenders gives 108 attenders per minister. I have used 100 attendees per minister and a proportion 40% of theology graduates entering the ministry to estimate the relationship between theology graduations and church attendees.

We then need to determine the public spillover benefits of religion per attendee. This has several components:

Additional religious giving is estimated to be \$196 per attendee. This is based on Deloitte (2018) estimates of the value of additional religious giving at \$142 million, divided by 726,600 religious transitioners gives \$196. Deloittes confined attention to religious transitioners, in other words those who become religious after previously not being so. For comparison Stark (2012) estimates the additional benefit of religious giving for US as \$ 31 billion, or \$269 per attendee

Additional religious volunteering is estimated to be \$467 per attendee. Deloitte (2018) estimated value of additional religious volunteering at \$339 million, divide by 726,600 religious transitioners gives \$467. For comparison Stark (2012) estimates benefit of religious volunteering for US as \$47 billion, or \$411 per attendee.

Public health cost savings are estimated to be \$1000 per attendee. This is a conservative estimate in the light of Stark (2012) estimates benefit of better physical and mental health for US as \$341 billion, or \$2965 per attendee.

Crime savings are estimated to be \$1000 per attendee. By comparison Stark (2012) estimated benefit of lower crime for US as \$ 2.1 trillion, or \$18,260 per attendee





CHAPTER 7 – RESULTS FOR VALUE OF RELIGION AND THEOLOGY HIGHER EDUCATION

Compared to baseline of non-existence, religion and theology higher education has a value to Australian society of approximately \$300 million, representing a rate of return to society on its investment of 12.7%.

This value comprises private benefits to graduates amounting to \$52 million (rate of return 6.3%), benefits to the government of \$37 million (a return of 7.2 % on government investment through CSP and RTP contributions), and wider social benefits of \$211 million. The estimates of government benefits are particularly conservative as giving, volunteering, better health and reduced crime that are counted as wider societal benefits will have a fiscal impact.

Further detail on the components of these net benefits may be found in the analysis tab of the associated spreadsheet.

Besides these economic benefits it is worth noting:

- There are 24 universities and colleges (or 58 if we count colleges within theological consortia) teaching the equivalent of 6200 fulltime students from undergraduate to PhD levels.
- For the \$4 million per year the government contributes to religion and theology education through CSPs and RTP contributions, the churches provide approximately \$12 million and students \$52 million. It is overwhelmingly the churches and theology students who are paying for the wider social benefits generated by theological education.
- Private colleges teaching theology contribute to economic activity and employment. Their turnover is in excess of \$150 million per year and they employ over 1000 people. If we add in Christian colleges teaching of education, counselling, chaplaincy, business and other subjects the contribution to economic activity would be even larger.
- Although comprehensive data is lacking these colleges are pathways into higher education for many disadvantaged and first in family students.



CHAPTER 8 - COMPARISON TO ALL-SUBJECT RESULTS

 \mathbf{F} or comparison with the religion and theology results I have calculated net benefits and rates of return using the same methods and data sources for graduates of all subjects.

Higher education across all subjects has a value to Australian society of \$67 billion, representing a rate of return to society on its investment of 11.8%. These comprise private benefits to graduates of \$50 billion (rate of return 12.0%), benefits to the government of \$14 billion (return of 9.6 %), and wider social benefits of \$3 billion.

Compared to theology, other graduates have much higher private rates of return (12.0% compared to 6.3%) because earnings for other graduates tend to be higher (especially in fields such as medicine and law) and because the government contributes much more to the cost of other degrees than to theological degrees. Government rates of return are higher for other graduates (9.6% compared to 7.2%) than theology graduates, with the higher tax take from higher earnings in other fields counterbalancing the lower government contributions to theology. Importantly though, overall rates of return to society are higher for theology than other subjects (12.7% compared to 11.8%) driven by the strong spillover benefits from theological education. This demonstrates the economic benefit of theological education to Australian society as a whole, at very low cost to taxpayer

I have not compared theology to other humanities disciplines, but expect the private, government and social rates of return for theology would exceed other humanities disciplines, given the above results for all subjects.



CHAPTER 9 – CHECKS AND SENSITIVITY ANALYSIS

One reality check of my cost data is to add up the student, government and church contributions to various religion and theology degrees and compare to costs of education to the Deloitte (2016) study of costs for universities. Their reasonable cost estimates are around \$13,500 per EFTSU undergraduate per year, and about \$17,000 for postgrads. i.e., \$51,000 for 3-year undergraduate degree and \$34,000 for 2-year postgraduate degree. I have also compared the results to the earlier cost estimates for theological education in Sherlock (2009). Details are in the parameters and data tab of the associated spreadsheet and my cost estimates.

Another reality check comparison of my graduate earnings totals to Norton (2012) lifetime earnings estimates for humanities. Details are in the streams tab of the associated spreadsheet and lifetime earnings are reasonable in comparison to Andrew Norton's estimates.

The robustness of the results can be investigated by examining the sensitivity of net benefit and rate of return estimates to changes in key parameters. I have investigated the following:

- The discount rate of 3% was varied over the range 0%-7%
- The earnings profile steepness parameter of 1% was varied from 0%-2%
- The spillover benefit parameters are perhaps the least empirically wellgrounded parameters in this project. I have recalculated results with the direct spillover benefit of \$10,000 per graduate varying from \$0-\$20,000 and the indirect spillover benefit of \$2663 per church attendee of varying from \$0-\$5000.

Results of the sensitivity analysis are given in the sensitivity tab of the associated spreadsheets, and my conclusion is that the results are reasonably robust to changes in these parameters.

Abolition of 25% FEE HELP surcharge for private higher education students.

The main difficulty with simulating the effects of the elimination of the 25% surcharge is the lack of information about price elasticity of demand in Australian higher education. There is also surprisingly little research on this internationally – and international estimates are probably not applicable to Australia with its income contingent loan system. In view of these difficulties I have individually estimated changes in undergraduate enrolments in different types of institutions. I have estimated there will be reallocation from public to private institutions, and a net increase of 6% in undergraduate theology graduations (or 2% increase in all theology graduations) in response to the abolition of the 25% surcharge. If students, most likely postgraduates, are close to their FEE-HELP loan ceilings then enrolments will be even more price sensitive but quantifying this is not feasible here.

Re-estimating net benefits with these enrolment changes means that the overall benefits to society increase \$11m to \$311m, corresponding to an increased rate of return to society from theological education by 0.8% to 13.5%. About half the additional benefits accrue to theology graduates, because of the saving from the abolition of the surcharge and slight increase in the number of graduates, and about half are additional spillover benefits.

Perhaps the most interesting result is that the abolition of the 25% surcharge is approximately revenue neutral for the government. The government loses the substantial revenue from the surcharge, but this is almost compensated for by the reduction in CSP funding as students switch from public to private providers, and by the additional taxation revenue flowing from the increase in enrolments.

A previous attempt to estimate the impact of removing the 25% surcharge from all nonuniversity higher education providers was Wells Consulting (2018) commissioned by COPHE (now IHEA). They argue that the surcharge "distorts access and equity and has not been adequately justified" and present calculations that if abolished "the extra taxes raised will equal if not exceed the forgone repayment of loan fees over the ten years 20019-2028". They assume an overall 2% increase or 814 students or 555 EFTSU increase in enrolments in non-university higher education providers which is very conservative. They calculate forgone revenue from the surcharge along with additional tax revenue generated by the The Wells growth in student numbers at non-university higher education providers. Consulting exercise is not directly comparable to the present project because it is for all subjects not just theology and the responses of student numbers will be quite different in undergraduate business where university and private provider degrees are much more substitutable than university religion degrees and private provider theological degrees. It is also unclear in the Wells report how substitution with its effects on CSP expenditure and a number of other issues have been dealt with.

Removal of HECS and FEE-HELP for theology students

There have been periodic political calls for the end of government support for theological education, and the end of HELP loans for theology students. Here I investigate the effect of ending HELP loans.

Modelling the effect of student loans on enrolments is complicated. Here I assume that student loans do not alter the NPV of student contributions, but change enrolments through their effect of the availability of loans on the decisions of cash-constrained and risk-averse students. These students will tend to be disadvantaged students who have lower higher education participation rates.

I have projected that removing HELP loans for religion and theology students reduces enrolments by 20% or 409 students. These students are lost to higher education as there is little substitutability between undergraduate theology degrees and other undergraduate degrees, as many students are studying following calls to ministry in their church denominations. Re-estimating net benefits with these projected enrolment changes suggests that removing HELP loans for religion and theology students would be very bad for all stakeholders. Theology students lose \$9.3m due to the fall in numbers. Government loses \$10.3m mostly through lost taxation revenue from the drop in student numbers, with only very small CSP savings as most theology study is privately financed. Society loses spillover benefits as the sector contracts and the total loss to society amounts to about \$60m.

Estimates of the effect of removing HELP loans on student numbers are really only guesses in the absence of studies, and I also calculated effects for a projected drop in theology enrolments of 50% which some sector leaders suggested was possible. The effects are similar to my projections reported above but magnified – students lose \$27m, the government loses \$21m and society loses \$157m.

Removing support from theological education would be an ideological indulgence with large costs for the government budget and wider society.

Extending access to CSPs for all theology undergraduates.

While the amount of CSP that private providers would receive under this policy change is known, the effect on fees charged to students at private providers is less clear. I will assume the CSPs received are fully passed through to student fee reductions and have projected the effect on student numbers at different types of institutions in the associated spreadsheet. I am projecting significant substitution from public universities to private institutions with an overall increase in religion and theology graduations of 83 students or 10%.

Students at private providers gain \$6.5m from the fee savings and the increase in their numbers. Government expenditure rises by \$19m because of the increase in CSPs, which is much larger than the additional tax take from the extra students and other effects. Society overall gains slightly from the extension of CSPs because the gains to students and the spillover benefits from the expansion of theological education outweigh the additional government expenditure.

Extending access to RTP to all theology postgraduate research students.

Levelling the playing field between public universities and private providers accredited to offer postgraduate research degrees will allow private providers to reduce average student contributions to levels similar to public universities. I project that 13 research students will reallocate from public to private between institutions, but total research student numbers will not change. Projected reallocations are detailed in the associated spreadsheet. There is considerable substitutability between religion and theology research degrees at different institutions, much more than at the undergraduate level where students are often training for ministry. These projections probably understate the reallocations as some research students currently enrolled in public university programs in history, philosophy and other subjects closely related to theology may also reallocate to theology programs at private providers.

Re-estimating with my projected student number changes suggests that the fiscal cost to the government of extending RTP will be about \$2.5m, with benefits to students of \$0.8m and a net overall loss to society of \$1.5 million that reflects the additional fiscal cost and benefits to students, with virtually no change in spillovers because total student numbers are not changing.

One important factor which is not part of the analysis and which is very difficult to quantify is the improvement in the quality of postgraduate research flowing from extending RTP to all accredited providers. Removing the current funding distortion means students can now be matched with the highest quality provider, which they are in the best position to judge It would not take much of an increase in the quality of postgraduate research to outweigh the additional fiscal cost of levelling the RTP playing field.



CHAPTER 11 - CONCLUSIONS

The clearest message of this study is that government and wider society benefit significantly from theological education. It generates tax revenue from increased earnings well in excess of government contributions, and also generates large direct and indirect spillover benefits from giving, volunteering, improved health, reduced crime, enhancement of social capital and societal happiness. Most of the cost of theological education is currently borne by students and churches.

Some policy changes would make the net benefit from theological education even larger. These include abolishing the 25% loading on private provider HELP debts and extending CSPs to all theological providers. Levelling the playing field for postgrad research would cost the government money but generate other benefits. Giving in to advocacy to abolish HELP loans and other assistance to theological education would be a costly ideological indulgence for both the government budget and wider society.

The scope of this study has been limited by time, budget and data constraints, and much work remains to be done to gain a clearer picture of the role of theological education and research. High priority extensions include:

- Investigating the economic contribution of theological research.
- Investigating the potential for theological institutions to grow international student numbers, and the economic contribution of this.
- Investigating the participation of equity groups (including regional students, low SES background students, and students who are first in family in higher education). Anecdotally these equity groups are overrepresented among theology graduates, but we do not have systematic data.
- Occupation and industry destinations of theology graduates.
- Quantifying the indirect spillover benefits of theological education in Christian NFPs and schools.
- Data envelopment analysis of costs of private higher education compared to public universities
- Further investigation of the religious labour and product markets in Australia. For instance, Granger causality testing of relationship between clergy and attendee numbers.

Annual updates of the Portrait of the sector may be worthwhile.

REFERENCES

Abelson, Peter (2013). Public Economics. 3rd edition, Sydney, McGraw Hill.

- Ashcroft, John., Roy Childs, Alison Myers and Michael Schluter (2016). The Relational Lens: Understanding, Managing and Measuring Stakeholder Relationships Cambridge, CUP.
- Australian-Bureau-of-Statistics (2004). Measuring Social Capital: An Australian Framework and Indicators Canberra Cat. no. 1378.0.
- Australian-Bureau-of-Statistics (2016) Census of Population and Housing: Reflecting Australia Stories from the Census, 2016 Cat no 2071.0 -
- Australian Charities and Not-for-Profits Commission (2019). Australian Charities Report 2017 https://www.acnc.gov.au/tools/reports/australian-charities-report-2017
- Australian Government Job Outlook (2019). *Ministers of Religion*, https://joboutlook.gov.au/Occupation?search=alpha&code=2722.
- Australian Research Council (2019a). State of Australian University Research 2018–19: ERA National Report. Canberra. <u>https://www.arc.gov.au/excellence-research-australia/era-reports</u>.
- Australian Research Council (2019b). Engagement and Impact Assessment 2018-19 National Report. Canberra, <u>https://www.arc.gov.au/engagement-and-impact-assessment</u>.
- Baker, Chris and Jonathan Miles-Watson (2010). "Faith and Traditional Capitals: Defining the Public Scope of Religious Capital: Detailed Literature Review" Implicit Religion 13(1): 17-69.
- Boardman, A. E., D. H. Greenberg, A. R. Vining and D. L. Weimer (2018). Cost-Benefit Analysis: Concepts and Practice. 5th edition Cambridge, Cambridge University Press.
- Bourdieu, Pierre (1986). "Forms of Capital" in Handbook of Theory and Research for the Sociology of Education edited by J. G. Richardson. New York, Greenwood Pres
- Cadence Economics (2016). The Graduate Effect: Higher Education Spillovers to the Australian Workforce. Canberra. Report for Universities Australia. <u>https://www.universitiesaustralia.edu.au/Media-and-Events/commissioned-studies/The-graduate-effect--higher-education-spillovers-to-the-AustralDatian-workforce#.Wxb2v0iFM8E</u>
- Cardus (2018a). US Cardus Education Survey: Spiritual Strength, Faithful Formation. Canada. https://www.cardus.ca/research/education/reports/2018-us-cardus-education-survey-spiritual-strength-faithful-formation/.
- Cardus (2018b). Us Cardus Education Survey: Involved and Engaged. Canada. https://www.cardus.ca/research/education/reports/cardus-education-survey-2018-involved-and-engaged/.
- Cardus (2018c). Us Cardus Education Survey: The Ties That Bind. Canada. https://www.cardus.ca/research/education/reports/2018-us-cardus-education-survey-the-ties-that-bind/.
- Chapman, Bruce and Kiatanantha Lounkaew (2015). "The Externalities from Higher Education." Higher Education. 70: 767-85.
- Cnaan, Ram A. (2009). "Valuing the Contribution of Urban Religious Congregations." Public Management Review 11(5): 641-62.
- Cnaan, Ram A. (2017). How Much Is a Congregation Worth? *ABC Religion and Ethics Report* <u>http://www.abc.net.au/radionational/programs/religionandethicsreport/dr-ram-cnaan/8618434</u>.
- Cnaan, Ram A., T. Forrest, J. Carlsmith and K. Karsh (2013). "If You Don't Count It, It Doesn't Count a Pilot Study of Valuing Urban Congregations." *Journal of Management, Spirituality & Religion* 10(1): 3-36.
- Cnaan, Ram A. and S. An (2018). "Even Priceless Has to Have a Number: Congregational Halo Effect." Journal of Management, Spirituality & Religion 15(1): 64-81.
- Council for Christian Colleges & Universities (2018). Building the Economy and the Common Good: The National Impact of Christian higher Education in the United States. Washington DC, CCCU. https://www.cccu.org/wp-content/uploads/2018/03/CCCU-National-Impact-FINAL-2.pdf
- Council for Christian Colleges & Universities (2019). *The Case for Christian Higher Education*. Washington DC. https://www.cccu.org/wp-content/uploads/2018/08/2018-Case-for-CHE_WEB_pages.pdf.
- Cox, Jillian E. (2017). "The State of HDR Theology Training in Australia 2000-2015: A Project Overview." ANZATS Conference Paper.
- Daly, Anne, P. Lewis, M. Corliss and T. Heaslip (2015). "The Private Rate of Return to a University Degree in Australia." *Australian Journal of Education* 59(1): 97–112.
- Dalziel, James (2016). Researching the "School Effect" of Christian Schools on Faith and Practice: A Proposal for Developing a Co-ordinated Australian Research Project.
- Dasgupta, Partha (2005). "Economics of Social Capital." Economic Record 81(Conference): 2-21.

Denniss, Richard (2012). The Use and Abuse of Economic Modelling in Australia: Users Guide to Tricks of the Trade.Canberra,TheAustraliaInstitute.

 $www.tai.org.au/sites/defualt/files/TB\%2012\%20The\%20use\%20and\%20abuse\%20of\%20economic\%20modelling\%20in\%20Australia_4.pdf.$

- Dobes, Leo, George Argyrous and Joanne Leung (2016). Social Cost-Benefit Analysis in Australia and New Zealand: The State of Current Practice and What Needs to Be Done Canberra, Australian National University Press.
- Deloitte Access Economics (2013). The Economic Impact of Religious Activities Scoping Study Prepared for Church of Jesus Christ Latter Day Saints. This report is not publicly available.
- Deloitte Access Economics (2016). *Cost of Delivery Higher Education*. Report for Australian Government Department of Education and Training, Canberra.
- Deloitte Access Economics (2017a). Estimating the Public and Private Benefits of Higher Education. Report for Dept of Education https://docs.education.gov.au/documents/estimating-public-and-private-benefits-higher-education
- Deloitte Access Economics (2017b). *Economic Contribution of the Australian Charity Sector*. Report for Australian Charities and Not-for-Profits Commission <u>http://www.acnc.gov.au/ACNC/Publications/Reports/Economic contribution report.aspx</u>
- Deloitte Access Economics (2018a). Economic value of donating and volunteering behaviour associated with religiosity. SEIROS Report. <u>https://www2.deloitte.com/au/en/pages/economics/articles/donating-volunteering-behaviour-associated-with-religiosity.html</u>.
- Deloitte Access Economics (2018b). Valuing the Humanities. <u>https://www2.deloitte.com/content/dam/Deloitte/au/Documents/Economics/deloitte-au-economics-value-humanities-</u> <u>111018.pdf</u>.
- Department of Education and Training (2018) Allocation of units of study to funding clusters and student contribution bands according to field of education codes 2018 <u>https://docs.education.gov.au/node/44991</u>
- Department of Education (2019). *Higher Education Statistics*. <u>http://highereducationstatistics.education.gov.au/</u>.
- Easterlin, Richard A. (2005). "Religion and Happiness" in *Economics and Happiness* edited by L. Bruno and Porta. Oxford, OUP.
- Ergas, Henry (2009). "In Defence of Cost-Benefit Analysis." Agenda 16 3: 31-40.
- Fogel, Robert W. (1999). "Catching up with the Economy." American Economic Review 89(1): 1-16.
- G08 and London Economics (2018). The Economic Impact of Group of Eight Universities. Report for G08 Universities, Australia.

https://londoneconomics.co.uk/blog/press-event/economic-impact-group-eight-universities-australia

- Gan, C., M. Cartwright, M. Pepper, P. Oslington, N. Hancock (2018). *Faith and Finances: Practices and Attitudes in Australian Churches* Occasional Paper 37. Sydney, NCLS Research.
- Graham, Carol and S. Crown (2014). "Religion and Well-Being around the World: Social Purpose, Social Time, or Social Insurance?" *International Journal of Well-Being*, 4(1): 1-27.
- Grossman, Michael (2006). "Education and Nonmarket Outcomes" in *Handbook of the Economics of Education* edited by E. Hanushek and F. Welch, Elsevier. 1: 577-633.
- Hansson, S. O. (2007). "Philosophical Problems in Cost–Benefit Analysis." *Economics and Philosophy* 23 (2): 163-83.
- Harding, Mark (2018). "The Current Environment of Theological Education in Australia" in *Theological Education: Foundations, Practices, and Future Directions* edited by A. M. Bain and I. Hussey. Eugene, OR, Wipf & Stock: 274-86.
- Hastie, David (2016). The NSW Protestant School and Religious Effect: English Teachers and Beyond, PhD Thesis, Macquarie University.
- Haveman, Robert and Barbara Wolfe (2001). "Accounting for the Non-Market and Social Benefits of Education" in *The Contribution of Human and Social Capital to Sustained Economic Growth and Well Being* edited by F. Helliwell John. Paris, OECD.
- Heckman, James., Lance Lochner and Petra E. Todd (2006). "Earnings Functions, Rates of Return and Treatment Effects: The Mincer Equation and Beyond" in *Handbook of the Economics of Education* edited by E. Hanushek and F. Welch, Elsevier. 1: 307-458.
- Heller, D. E. (1997). "Student Price Response in Higher Education." Journal of Higher Education 68(6): 624-59.
- Hemelt, S. W. and D. E. Marcotte (2011). "The Impact of Tuition Increases on Enrollment at Public Colleges and Universities." *Educational Evaluation and Policy Analysis* 33(4): 435-57.

- Hill, Catherine B. and E. D. Pisacreta (2019). "The Economic Benefits and Costs of a Liberal Arts Education." USA, Mellon Foundation <u>https://mellon.org/media/filer_public/82/fa/82fac4d2-8e1c-4b7e-ba80-5efbd396c6c9/catharine hill on economic outcomes 1-9-2019.pdf</u>.
- Hughes, Philip (2008). Spiritual Capital: An Important Asset of Workplace and Community Melbourne, Christian Research Association Occasional Research Paper No.8.
- Hughes, Philip. (2015). Background to Proposed Survey on the Economic Impact of Religion in Australian Society. Invited Paper for Workshop on Economic Value of Religion in Australia, Melbourne.
- Hughes, Philip (2018a). "Providers of Religious Services in Australia." *Pointers Bulletin of the Christian Research* Association 28(2): 1-10.
- Hughes, Philip (2018b). "Measuring the Fruit of the Spirit: Are Christians Really Different from Others?" *Journal of Contemporary Ministry* (4): 29-46.
- Hughes, Philip, John Bellamy, Alan Black and Peter Kaldor (2007). Building Stronger Communities Sydney, UNSW Press.
- Iannaccone, Laurence (1998). "Introduction to the Economics of Religion." Journal of Economic Literature 36(3): 1465-95.
- Iver, Sriva (2016) "The New Economics of Religion." Journal of Economic Literature 54(2): 395-441.
- Kaldor, Peter, Philip Hughes and Alan Black (2010). Spirit Matters: How We Make Sense of Life Affects Wellbeing Melbourne, Mosaic Press.
- Kortt, Michael A., Brian Dollery and Bligh Grant (2015). "Religion and Life Satisfaction Down Under." Journal of Happiness Studies 16(2): 277-93
- Layard, P. R. G. (2005). Happiness: Lessons from a New Science New York, Penguin.
- Layard, P. R. G. and S. Glaister (1994). Cost-Benefit Analysis. 2nd edition. Cambridge, Cambridge University Press.
- Leigh, Andrew (2008). "Returns to Education in Australia." Economic Papers 27(3): 233-49.
- Leigh, Andrew (2010). Disconnected Sydney, UNSW Press.
- Leslie, Larry L. and Paul T. Brinkman (1987). "Student Price Response in Higher Education: The Student Demand Studies." *Journal of Higher Education* 58(2): 181-204.
- Lim, Chaeyoon and Robert D. Putnam (2010). "Religion, Social Networks, and Life Satisfaction." *American* Sociological Review 75(6): 914-33.
- Leonard, Rosemary and John Bellamy (2010). "The Relationship between Bonding and Bridging Social Capital among Christian Denominations across Australia." *NonProfit Mangement and Leadership* 20(4): 445–60.
- Leonard, Rosemary and John Bellamy (2015). "Volunteering among Church Attendees in Australia: Individual and Collective Dimensions" in *Religion and Volunteering* edited by L. Hustinx, Springer
- Lyons, Mark (2001). Third Sector: The Contribution of Nonprofit and Cooperative Enterprises in Australia Sydney, Allen and Unwin.
- Malloch, Theodore R. (2014). "Spiritual Capital" in Oxford Handbook of Christianity and Economics edited by P. Oslington. Oxford, OUP.
- Mc Comb, Adrian (2013). Valuing Theological Studies. Sydney, Council for Private Higher Education.
- Mc Mahon, Walter (2006). "The Social and External Benefits of Education" in *International Handbook on the Economics of Education* edited by G. Johnes and J. Johnes, Elgar: 211-59.
- Mc Mahon, Walter (2017). Higher Learning, Greater Good: The Private and Social Benefits of Higher Education USA, Johns Hopkins University Press.
- Mochrie, Robert (2014). "Economic Models of Churches" in Oxford Handbook of Christianity and Economics edited by P. Oslington. Oxford, OUP: 421-37.
- Muir, Kirsty and S. Bennett (2014). The Compass: Your Guide to Social Impact Measurement. Sydney, Centre for Social Impact. Available at www.csi.edu.au
- Norton, Andrew (2012). "Graduate Winners: Assessing the Public and Private Benefits of Higher Education." Melbourne, Grattan Institute <u>https://grattan.edu.au/report/graduate-winners-assessing-the-</u> <u>public-and-private-benefits-of-higher-education</u>
- Norton, Andrew and Ittima Cherastidtham (2018). Dropping Out: The Benefits and Costs of Trying University Melbourne, Grattan Institute. <u>https://grattan.edu.au/report/dropping-out/</u>
- Norton, Andrew and Ittima Cherastidtham. (2018). *Mapping Australian Higher Education* Melbourne, Grattan Institute. <u>https://grattan.edu.au/report/mapping-australian-higher-education-2018/</u>
- OECD (2019). Taxing Wages Australia. http://www.oecd.org/tax/tax-policy/taxing-wages-australia.pdf.

- O'Mahony, John, R. Garga, M. Thomas and M. Kimber (2019). "Valuing the Humanities." *Australian Economic Review* 52(2): 226-35.
- Oslington, Paul (2013). "The Place of Religion and Theology in the National Research System.". Paper for Symposium in Canberra on Theology and the ARC., funded by ARTF.
- Oslington, Paul (2014). "Religion and Australian Universities: Tales of Horror and Hope." *The Conversation* February. <u>https://theconversation.com/australian-universities-and-religion-tales-of-horror-and-hope-23245</u>
- Oslington, Paul (2015). "The Economic Impact of Religion at Institutional Level" Invited Paper for Workshop on Economic Value of Religion in Australia, Melbourne.
- Oslington, Paul (2016). "Pushing Back against the Politicisation of Economic Modelling." *The Conversation* Available at <u>http://theconversation.com/pushing-back-against-the-politicisation-of-economic-modelling-55830</u>).
- Oslington, Paul (2018). "Go8's London Economics Report Makes a Poor Case for Funding." *The Australian* 22 August <u>https://www.theaustralian.com.au/higher-education/go8s-london-economics-report-makes-a-poor-case-for-</u> <u>funding/news-story/fd39c3695bed83fdc8bc5b9b55b2f498</u>.
- Oslington, Paul, Nick Jensen and Ingrid Ryan (2019). "Enhancing the Evidence Base for Australian Theological Research." *Colloquium: The Australian and New Zealand Theological Review* 51(1): 5-24. Available at <u>https://anzats.edu.au/journal/back-issues/51-1/</u>.
- Powell, Ruth., Miriam Pepper and Sam Sterland (2015). *The Impact of Congregations on Australian Society:* Sydney, NCLS Research. Based on invited paper for Workshop on Economic Value of Religion in Australia, Melbourne.
- Productivity Commission (2003). Social Capital: Reviewing the Concept and Policy Implications Canberra. https://www.pc.gov.au/research/completed/social-capital
- Productivity Commission (2010). Contribution of the Not-for-Profit Sector Canberra. https://www.pc.gov.au/inquiries/completed/not-for-profit/report
- Productivity Commission (2019). The Demand Driven University System: A Mixed Report Card. Canberra, https://www.pc.gov.au/research/completed/university-report-card.
- Putnam, Robert D. (2000). Bowling Alone: The Collapse and Revival of American Community New York, Simon & Schuster.
- Putnam, Robert D. (2003). "Religion and Social Capital" in *Better Together: Restoring American Community* edited by. New York, Simon and Schuster.
- Putnam, Robert D. and David Campbell (2010). *American Grace: How Religion Is Reshaping Our Civic and Political Lives* New York, Simon and Schuster.
- Quality Indicators for Learning and Teaching (2019). Graduate Outcomes Survey <u>https://www.qilt.edu.au/about-this-site/graduate-employment</u>
- Siegfried, John J., Allen Sanderson and Peter McHenry (2007). "The Economic Impact of Colleges and Universities." *Economics of Education Review* 26(5): 546-58.
- Sherlock, Charles (2009). Uncovering Theology: The Depth, Reach and Utility of Australian Theological Education Melbourne, ATF Press.
- Smith, Ian (2014). "Religious Labour Markets" in Oxford Handbook of Christianity and Economics edited by P. Oslington. Oxford, OUP: 472-88.
- Spencer, Nick, G. Madden, C. Purtill and J. Ewing (2016). Religion and Well-Being: Assessing the Evidence London, Theos Thinktank.
- Stark, Rodney (2012). America's Blessings: How Religion Benefits Everyone, Including Atheists USA, Templeton Press.
- Sunstein, Cass (2018). The Cost-Benefit Revolution, MIT Press.
- Throsby, David (1999). "Cultural Capital." Journal of Cultural Economics 23(1-2): 3-12.
- Throsby, David (2001). Economics and Culture Cambridge, Cambridge University Press.
- Weidmann, Ben and Andrew Norton (2012). Detailed Financial Analysis Supporting the Graduate Winners Report. Melbourne, Grattan Institute

https://grattan.edu.au/wp-content/uploads/2014/04/163 graduate winners report detailed financial analysis.pdf.

- Wells Advisory (2018). The Case for Removing the 25% Fee-Help Loan Fee for NUHEP Students, Melbourne. Report for Council for Private Higher Education.
- Woodberry, Robert D. (2012). "The Missionary Roots of Liberal Democracy." *American Political Science Review* 106(2): 244-74.
- Wooden, Mark and Nicole Watson (2007). "The Hilda Survey and Its Contribution to Economic and Social Research (So Far)." *Economic Record* 83(261): 208-31.

APPENDIX: MS Excel Spreadsheet Portrait of the Sector

APPENDIX: MS Excel Spreadsheet Model and Calculations



Paul Oslington joined Alphacrucis in January 2013 and was inaugural Dean of the Faculty of Business and PhD Program Director. Previously, he held a Chair jointly in the School of Business and School of Theology at Australian Catholic University from 2008-2013, and Associate Professor of Economics at University of New South Wales. He held visiting positions at University of Oxford in 1999, University of British Columbia and Regent College Vancouver in 2003, Princeton Theological Seminary and University in 2006/7, and the Centre of Theological Inquiry Princeton in 2020.